

## AXIS Mentee Application Form 2024

### Become a Mentee

The Accelerating Innovation IN Science (AXIS) mentoring program's goal is to provide tailored, experienced, objective guidance and insights to entrepreneurs. This results in the expansion of the life sciences ecosystem and economic growth by cultivating serial entrepreneurs and driving innovation "up or out." The program is based on the successful model used by the renowned Venture Mentoring Service (VMS) program at the Massachusetts Institute of Technology.

We would like to thank you for your interest in the AXIS mentoring program. Please fill out the form below and send it to [axis@biocrossroads.com](mailto:axis@biocrossroads.com).

We look forward to reviewing your application and we will be in contact soon!

### Venture Information

Venture Name (If you don't have a name, please enter TBD):

Venture Street Address (Please include city, state and zip code):

Industry Categorization:

Other Entrepreneurial Activity (please check all that apply, past & present):

☐ Other Venture

☐ Other

## **Team Information**

Who is the team?

(Please list just the founders and key members of the team)

Primary Contact

Name:

Role in the Venture:

Email Address:

Affiliations:

Phone:

Team Member #1

Name:

Role in the Venture:

Email Address:

Affiliations:

Phone:

Team Member #2

Name:

Role in the Venture:

Email Address:

Affiliations:

Phone:

Team Member #3

Name:

Role in the Venture:

Email Address:

Affiliations:

Phone:

## Business Idea/Description

To help us best serve you, please answer a few questions about your venture. Don't worry about developing your responses formally like you would in a business plan. No deep details or financials are needed - just tell us what you think and envision at this point. Use everyday language as if you were explaining these things to your friends or family.

1. What do you do? Please provide a succinct 1-sentence description of what you do:

Example: We create and sell gaming equipment for consumers. We are the "X" for "Y".

2. What problem do you solve?

Please describe the problem you are solving.

3. Who is impacted by this problem?

In one or two sentences, describe who is impacted by this problem

4. How do you solve this problem?

Please describe your solution in simple terms.

5. Revenue Model Overview

Please describe your monetization strategy.

6. What makes your solution unique?

In a few sentences, describe what is special about your solution and product.

7. Is there IP?

In a few sentences describe the IP status. If you are a student, is this venture idea based on research at a University? If yes, has it been disclosed to the respective Technology Licensing Office?

8. What is your current status? It's just fine to be very early in the process, even at the idea stage. (Please check one)

☐ Idea exploration

☐ Ready to launch

☐ Making revenue

9. What type(s) of AXIS help do you think your startup needs?

(Please check all that apply)

☐ Business development

☐ IP strategy

☐ Commercial potential of technology

☐ Early team formation

☐ Occasional informal feedback

☐ Other

Additional Comments: If there is anything else we should know about your venture, please let us know here.